

Realising Your Individual Potential

Facility Management Security Services



APLEONA
LUXEMBOURG

APLEONA YOUR FACILITY MANAGEMENT PARTNER

We manage and operate your real estate and technical facilities, and support your core business thanks to our wide range of services.

As a property and facility manager, we understand your specific needs, whether you are a user, owner or investor.

We provide high quality services for many sectors and industries, supporting production within our customers' value chains, in addition to the traditional facility management.

All services are provided on a modular basis or in an integrated package - always tailored to your needs.

More than 20,000 colleagues are there for you, spread over 30 countries.

We ensure the functionality, comfort, safety and efficiency of your work environment in order to improve the quality of life and productivity of your business.

APLEONA LUXEMBOURG

A global reference



Founded in Germany in 1988 and **present in Luxembourg since 2004**, Apleona is today recognized as one of the largest European operators, present in more than 30 countries.

1988

Creation of Apleona
in **Germany**

2004

Apleona in
Luxembourg

2019

Creation of
Apleona Security

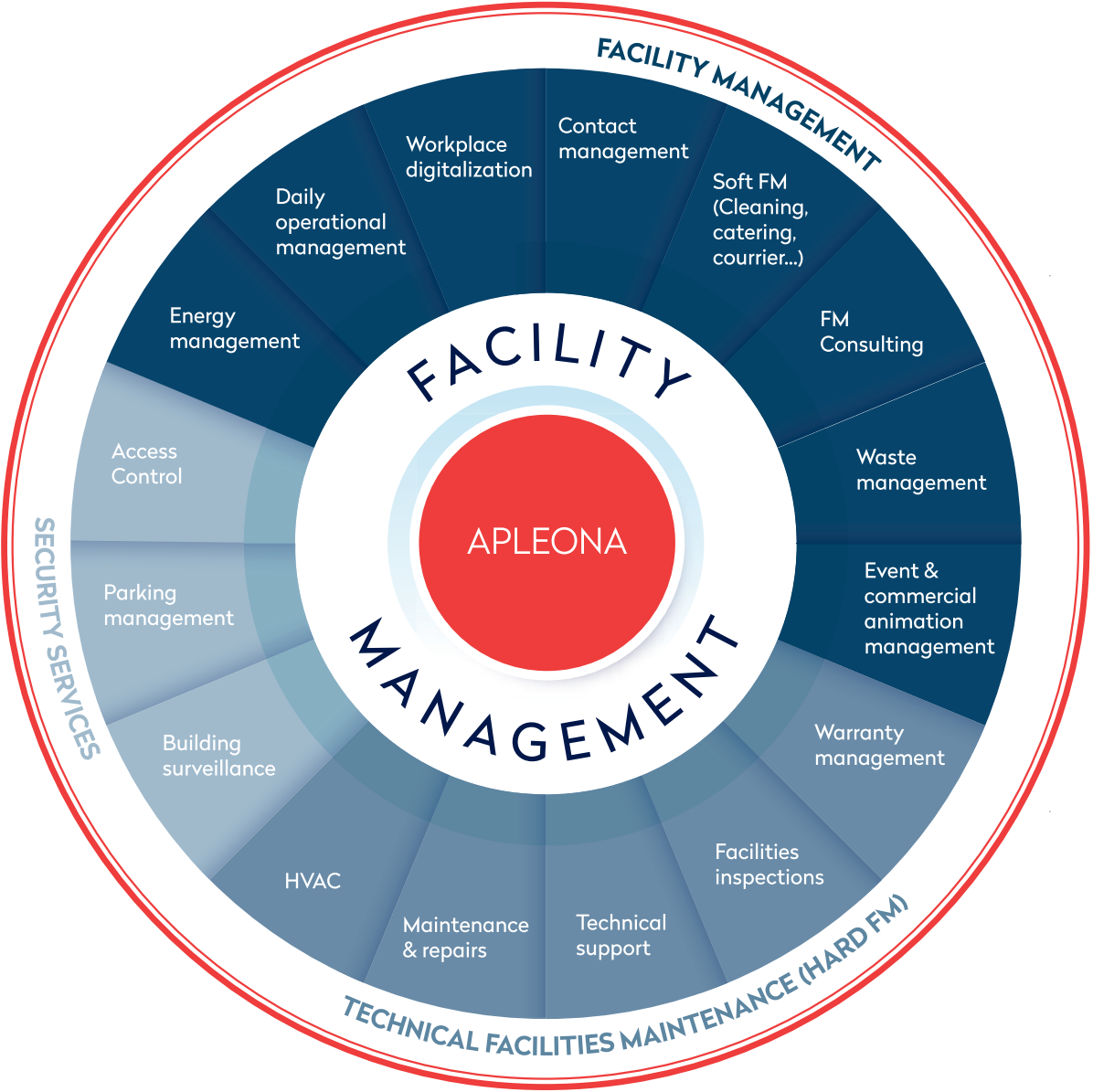
A range of high value-added services

As a leading partner in facility management and security in the Grand-Duchy, we distinguish ourselves by our wide range of services and create added-value in all our areas of expertise. Our European platform and our international network guarantee high quality standards beyond national borders.

Our high level of technical expertise and in-house activities, combined with strong human values, allow us to meet the highest demands and to provide service excellence based on efficiency, long-term customer relationships and understanding of specific customer needs.

**Apleona, a partner of choice with strong references
in all sectors in Luxembourg.
Industry & logistics, financial sector, public sector,
tourism, health, retail...**

OUR SERVICES OFFER IN LUXEMBOURG



OUR DIGITALISATION STRATEGY

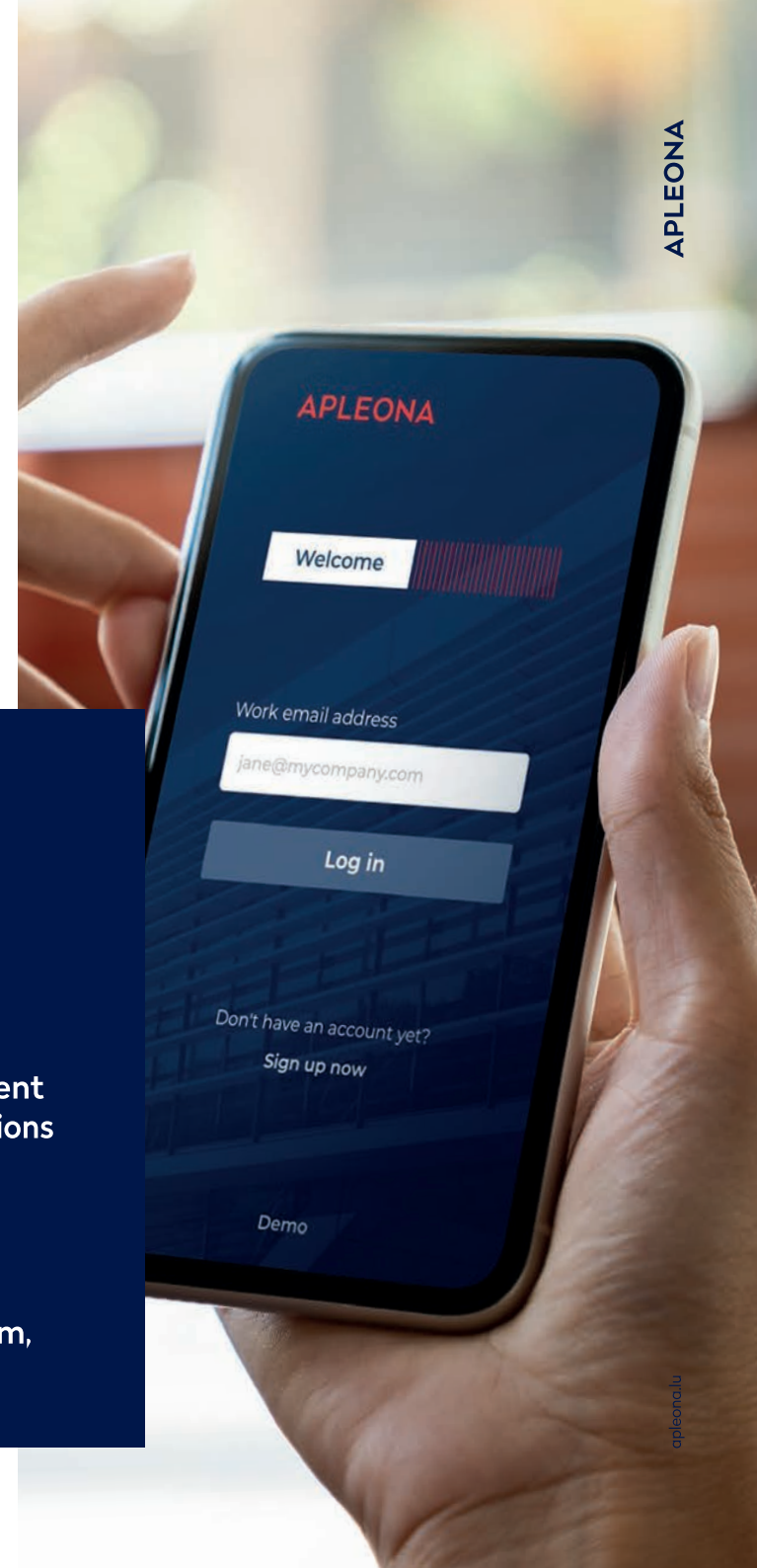
The systematic and increasingly automated collection, compilation, and analysis of real estate industry and user-specific data forms the basis of our range of services.

As one of the leading facility management providers in Europe, the development of digital solutions is therefore a key element of Apleona's business development. In addition to client solutions, our digitalization initiatives also include the optimization and simplification of internal processes, and communication and collaboration with our customers and business partners via digital networks.

The establishment of the completely cloud-based, variable digital platform Apleona Ecosystem, which ensures the integration of many more data-based solutions and processes, is the core element in this process. It will successively allow even smaller individual solutions to be integrated effectively into this platform and the data acquired from properties, facilities, and users to be used intelligently and exploited as new services or products.

Our approach

- Apleona concentrates its resources on contributing its core competence as market leader for real estate services. The aim is the fast, market-ready development of sector-specific solutions with partners, which are flexibly tailored to customer requirements, but also scalable, meaning that no stand-alone solutions are developed
- For this reason, Apleona uses existing technologies from leading development partners such as IBM and adapts them for user applications and customer solutions
- Apleona involves customers in the initial and development processes, to offer a unique and personalized app based on the company needs
- Apleona constantly monitors the market for IoT and proptechs and their developments in order to identify potential solutions early on, to adapt them, and to use them to gain a competitive edge





OUR CERTIFICATIONS

Social Responsibility



APLEONA holds the CSR (Corporate Social Responsibility) label from the National Institute for Sustainable Development and Corporate Social Responsibility.

This label is the result of a set of good practices implemented within the company in order to continue improving the quality of services and to allow employees to flourish.

ISO certifications



Our services comply with the most demanding standards. Our certifications are numerous:

ISO 9001: 2015 Quality Management System

ISO 14001: 2015 Environmental Management System

ISO 45001: 2018 Health and Safety Management System

This quest for continuous excellence also benefits our clients through a comprehensive approach when it comes to the management of their facilities and processes.

Support PSF

APLEONA HSG has been certified since 2016 by the CSSF to develop tailored services for Luxembourg's financial sector. Our clients within the financial sector therefore benefit from an ideal partnership with Apleona.

SuperDrecksKëscht



This label was developed within the framework of the Luxembourg Government's waste management responsibilities and is based on the EU waste management strategy. Apleona places preventive measures and actions at the heart of its preoccupations by optimising the preparation, reuse, recycling and disposal of waste.

Made in Luxembourg



A label deeply anchored within the Grand-Duchy, emphasizing on skills and know-how specific to the national market: Apleona Luxembourg is proud to wear the national colors and to display this label testifying of its local roots.





APLEONA

**As a responsible company,
APLEONA is committed to playing
a constructive role in building the
society of tomorrow.**

OUR VALUES AND ENGAGEMENTS IN LUXEMBOURG

APLEONA

HUMAN

Human beings are at the heart of our activities, so we take great care of them with the implementation of trainings and internal evolution opportunities. We apply a strong social policy for our employees on a long term basis.

ECO-RESPONSIBLE

Respect for the environment is a priority at all levels. From technical advice to installations and travel, we always favour the most ecological choices.

TAILOR-MADE

Apleona is a small structure in Luxembourg, which allows us to be closer to our clients and more careful about their specific needs in order to offer them unique and tailor-made solutions.

CREATIVE

Our extensive experience and the intellectual resources of the Apleona Group enable us to offer unique, creative, state-of-the-art solutions that are relevant to any situation.

A management defending individuality

Investing in women and men.

We rely on personalities, shaped by trust, care and reliability. Authenticity, responsiveness and collaboration are the cornerstones of our management policy. We train and coach our teams to shape a quality of service and performance that is unique in the world.

A philosophy aiming at creating impact

Efficiency, precision and sustainability guide our actions, but also the creation and production of solutions that bring added value to our customers – be it commercial, technical, process-related or financial. We do not only offer ready-made solutions, but tailor-made solutions based on the individual requirements of our customers.

An image dedicated to inspiring excellence and innovation

Commitment, competence and imagination are the pillars of our image: a collaboration with Apleona must be above all an irreproachable and inspiring customer experience.

Our mission

To maintain workplaces at their optimal level of performance in terms of comfort, productivity, profitability and sustainability while being socially responsible.

Our Vision

To provide all services related to the proper operational management of our clients' sites, for an optimised work environment.





APLEONA HSG s.à r.l.

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